

**ASKINOSIE CHOCOLATE COCOA BEAN PURCHASE HISTORY 2006-2018**

ORIGIN	CONTRACT YEAR	ADVANCE PAYMENTS TO FARMERS WITH 0% INTEREST	BEAN COST PER METRIC TON	PROFIT SHARE PER METRIC TON <sup>10</sup>	TOTAL PAID DIRECT TO FARMERS PER METRIC TON	COMPARABLE FARM GATE PRICE <sup>3,6</sup>	TOTAL PAID TO FARMERS ABOVE COMPARABLE FARM GATE PRICE	TOTAL US DOLLARS FARMERS RECEIVED	SHAWN'S TRAVELS TO ORIGIN	TOTAL PAID TO FARMERS ABOVE WORLD MARKET PRICE <sup>8</sup>	TOTAL PAID TO FARMERS ABOVE FAIR TRADE PRICE <sup>5</sup>
ECUADOR	2006	NO	\$2,300.00	\$319.37	\$2,619.37	\$2,204.59 <sup>5</sup>	18.81%	\$15,716.20	OCTOBER 2005, JANUARY 2006, MAY 2006	67.53%	52.86%
	2008	NO	\$3,200.00	\$188.30	\$3,388.30	\$2,116.40 <sup>5</sup>	60.10%	\$23,613.04	DECEMBER 2007	28.83%	21.88%
	2010	NO	\$3,542.86	\$166.10	\$3,708.96	\$2,855.38 <sup>5</sup>	29.89%	\$14,144.00	APRIL 2010	19.91%	14.36%
	2011	NO	\$3,500.00	\$166.10	\$3,666.10	\$2,855.38 <sup>5</sup>	28.39%	\$25,830.00	APRIL 2010	12.34%	7.40%
	2012	NO	\$2,960.00	\$532.00	\$3,492.00	\$2,645.50 <sup>5</sup>	32.00%	\$24,444.00	APRIL 2012	52.35%	40.13%
	2013	NO	\$3,100.00	\$458.47	\$3,558.47	\$2,314.81 <sup>5</sup>	53.73%	\$28,467.77	AUGUST 2013	32.80%	23.58%
	2014	YES	\$4,065.41	\$285.02	\$4,350.43	\$2,755.73 <sup>5</sup>	57.87%	\$31,627.61	SEPTEMBER 2014	26.91%	22.32%
	2015	YES	\$4,222.22	\$500.00	\$4,722.22	\$3,086.42 <sup>5</sup>	53.00%	\$33,055.55	SEPTEMBER 2015	49.64%	40.72%
	2016	YES	\$4,290.00	\$200.00	\$4,490.00	\$3,080.00 <sup>5</sup>	45.78%	\$53,880.00	SEPTEMBER 2016	51.28%	41.73%
	2017	YES	\$4,290.00	\$200.00	\$4,490.00	\$1,973.00 <sup>5</sup>	127.57%	\$49,390.00	JUNE 2017	124.45%	104.05%
	2018	YES	\$4,290.00	\$0.00 <sup>1</sup>	\$4,290.00	\$2,540.00 <sup>5</sup>		\$42,900.00	APRIL 2018	56.28%	45.67%
	<b>TOTAL</b>								<b>\$343,068.17</b>		
AMAZONIA (ZAMORA)	2016	NO	\$3,958.94	\$288.17	\$4,247.11	\$3,080.00 <sup>4</sup>	37.89%	\$5,793.06	SEPTEMBER 2016	45.02%	35.75%
	2017	NO	\$3,960.00	\$0.00 <sup>1</sup>	\$3,960.00	\$2,000.00 <sup>4</sup>	98.00%		JUNE 2017	93.28%	76.09%
	2018	NO	\$3,789.47	\$0.00 <sup>1</sup>	\$0.00 <sup>1</sup>	\$2,540.00 <sup>4</sup>	50.00 <sup>1</sup>		APRIL 2018		
<b>TOTAL</b>								<b>\$5,793.06</b>			
PHILIPPINES	2008	YES	\$3,150.00	\$436.94	\$3,586.94	\$1,775.92 <sup>4</sup>	101.98%	\$25,108.59	AUGUST 2008	30.99%	24.19%
	2010	YES	\$3,150.00	\$388.74	\$3,538.74	\$2,183.29 <sup>4</sup>	62.08%	\$35,387.41		16.99%	11.46%
	2011	YES	\$3,250.00	\$382.83	\$3,632.83	\$2,208.18 <sup>4</sup>	64.52%	\$43,594.00	APRIL 2011	24.05%	16.12%
	2012	YES	\$2,900.00	\$390.67	\$3,290.67	\$2,676.30 <sup>4</sup>	22.96%	\$39,488.00	SEPTEMBER 2012	37.91%	27.24%
	2013	YES	\$2,750.00	\$0.00 <sup>2</sup>	\$2,750.00	\$2,714.88 <sup>4</sup>	1.29%	\$33,000.00	NOVEMBER 2013	7.99%	0.12%
	2015	YES	\$3,500.00	\$245.57	\$3,745.57	\$2,918.11 <sup>4</sup>	28.36%	\$37,455.69	JANUARY 2015	24.44%	16.69%
	2016	YES	\$3,500.00	\$395.59	\$3,895.59	\$2,754.05 <sup>4</sup>	41.45%	\$50,642.69	JANUARY 2016	12.94%	6.75%
	2017	YES	\$3,500.00	\$378.39	\$3,878.39	\$3,120.00 <sup>4</sup>	24.31%	\$50,419.07	FEBRUARY 2017	44.35%	34.35%
	2018	YES	\$3,500.00	\$0.00 <sup>1</sup>	\$0.00 <sup>1</sup>	\$2,770.00 <sup>4</sup>		\$0.00 <sup>1</sup>	JANUARY 2018		
<b>TOTAL</b>								<b>\$315,095.45</b>			
TANZANIA	2010	YES	\$2,614.76	\$411.59	\$3,026.35	\$1,544.44 <sup>7</sup>	95.95%	\$19,066.00	AUGUST 2010	-7.70%	-11.74%
	2011	YES	\$3,491.97	\$323.13	\$3,815.09	\$2,173.50 <sup>7</sup>	75.53%	\$30,520.72	JULY 2011	26.14%	18.32%
	2012	YES	\$3,000.00	\$340.71	\$3,340.71	\$2,079.00 <sup>7</sup>	60.69%	\$23,385.00	JULY 2012	31.21%	21.65%
	2013	YES	\$2,750.00	\$184.32	\$2,934.32	\$1,736.00 <sup>7</sup>	69.03%	\$26,408.92	SEPTEMBER 2013	8.65%	1.16%
	2014	YES	\$3,007.69	\$209.61	\$3,217.30	\$2,040.00 <sup>7</sup>	57.71%	\$50,189.85	AUGUST 2014	0.65%	-5.28%
	2015	YES	\$3,000.00	\$423.10	\$3,423.10	\$2,295.00 <sup>7</sup>	49.15%	\$49,635.00	AUGUST 2015	16.85%	9.39%
	2016	YES	\$3,000.00	\$400.00	\$3,400.00	\$2,515.26 <sup>7</sup>	35.17%	\$49,300.00	AUGUST 2016	7.34%	0.97%
	2017	YES	\$3,000.00	\$394.18	\$3,394.18	\$1,570.00 <sup>7</sup>	116.19%	\$49,215.67	JULY 2017	84.03%	66.03%
	2018	YES	\$3,000.00	\$0.00 <sup>1</sup>	\$0.00 <sup>1</sup>				JULY 2018		
<b>TOTAL</b>								<b>\$297,721.16</b>			
MADAGASCAR <sup>11</sup>	2016	NO	\$11,060.00	\$-	\$11,060.00			\$1,437.80		406.24%	363.78%
<b>TOTAL</b>								<b>\$1,437.80</b>			
<b>INACTIVE ORIGINS</b>											
HONDURAS	2010	NO	\$3,350.00	\$407.00	\$3,757.00	NA <sup>12</sup>		\$11,271.00	NOVEMBER 2010	30.95%	24.44%
	2011	NO	\$3,350.00	\$407.00	\$3,757.00			\$26,299.00		25.69%	17.80%
	2013	NO	\$2,348.03	\$426.62	\$2,774.65			\$29,954.45	JULY 2013	20.56%	10.92%
	2014	NO	\$3,400.00	\$426.62	\$3,826.62			\$34,439.55		17.54%	10.74%
	2015	NO	\$3,140.00		\$3,140.00			\$31,400.00	JUNE 2015	-6.63%	-11.87%
<b>TOTAL</b>								<b>\$133,364.00</b>			
MEXICO	2007	YES	\$1,750.00	\$251.80	\$2,001.80	NOT AVAILABLE		\$12,010.80	MAY 2006	21.77%	11.58%
	2008	YES	\$2,789.94	\$ 0.00 <sup>2</sup>	\$2,789.94			\$13,056.90	JULY 2007	45.40%	34.86%
	2009	YES	\$3,590.05	\$ 0.00 <sup>2</sup>	\$3,590.05			\$14,791.00	JANUARY 2008	28.85%	22.27%
<b>TOTAL</b>								<b>\$39,858.70</b>			
VENEZUELA	2006	YES	\$3,196.71	\$ 0.00 <sup>2</sup>	\$3,196.71	NA <sup>14</sup>		\$22,377.00	MAY 2006	77.56%	63.91%
<b>TOTAL</b>								<b>\$22,377.00</b>			
<b>GRAND TOTAL</b>								<b>\$1,158,715.34</b>			